

# The University of Western Ontario

## Management and Organizational Studies 2276B – Section 001

### ADVANCED CANADIAN BUSINESS LAW

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**FACULTY:** Instructor: Phil King Office: SSC 2217  
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**CLASSES:** 9:30 a.m. – 12:30 p.m. Thursdays in UCC 41

**COURSE DESCRIPTION:** Business Law 2276 is an advanced course in Canadian Business Law. The course aims to make students aware of various legal issues which arise in the operation of a business, and to give students the tools and knowledge required to analyze these issues and participate in their resolution. The course will use practical examples to illustrate these concepts, including actual cases, current events in the business news and examples from the instructor's own experience. Students will be expected to learn various legal principles and then be able to apply those principles to new fact situations. The emphasis will be on using actual cases and legal documents to identify legal issues and develop the ability to analyze those issues and evaluate potential solutions.

**COURSE OBJECTIVES:** The course objectives are:

- (a) To examine specific topics in Canadian business law and to develop an understanding of the legal principles involved.
- (b) To examine the legal nature of various business relationships and be able to identify and analyze the legal issues which arise in connection with those business relationships.
- (c) To examine the manner in which various legal principles apply to the business environment and to examine the role of such legal principles in business decision making.
- (d) To examine various different types of business contracts.
- (e) To discuss various ways by which legal disputes can be avoided, including strategies and skills for successful negotiation and various alternative forms of dispute resolution.

**TEXT:** *Business Law in Canada Casebook*, 4<sup>th</sup> Edition, by D'Anne Davis and Maria Koroneos. In addition, students will want to have an introductory Canadian business law textbook such as the one used in Canadian Business Law 2275a/b. Also, practical materials, such as court decisions, contracts and legal documents will be posted on WebCT as assigned readings.

**EVALUATION:** Students will be evaluated on the basis of: (a) four online quizzes (20%); (b) a mid-term exam (40%) and final exam (40%). Exams will be multiple choice and not cumulative. The quiz schedule is posted on WebCT.

**ACADEMIC OFFENCES:** Scholastic offences are taken seriously and students are directed to read the appropriate policy, specifically, the definition of what constitutes a Scholastic Offence, at the following website: <http://www.uwo.ca/univsec/handbook/appeals/scholoff.pdf>. Computer-marked multiple-choice exams may be subject to submission for similarity review by software that will check for unusual coincidences in answer patterns that may indicate cheating.

**ILLNESS AND SPECIAL CIRCUMSTANCES:** UWO strives at all times to provide accessibility to all faculty, staff, students and visitors in a way that respects the dignity and independence of people with disabilities. Please contact the course instructor if you require material in an alternate format or if you require any other arrangements to make this course more accessible to you. You may wish to contact Services for Students with Disabilities (SSD) at 661-2111 #82147 for any specific questions regarding accommodation. More information about “Accessibility at Western” is available at: <http://accessibility.uwo.ca>. All requests for exam or quiz accommodations due to illness or special circumstances must be made to the Academic Counselling office and not to the instructor.

**PREREQUISITES:** MOS 2275A/B is a prerequisite for this course. Unless you have either the prerequisite for this course or written special permission from your Dean to enrol in it, you will be removed from this course and it will be deleted from your record. This decision may not be appealed. You will receive no adjustment to your fees in the event that you are dropped from a course for failing to have the necessary prerequisites.

### **CLASS SCHEDULE AND ASSIGNED READINGS**

<u><b>Class</b></u>	<u><b>Topic</b></u>	<u><b>Readings</b></u>
January 12	General Introduction	
January 19	Tort Law – Cases	Pages 40-79
January 26	Contracts I – Cases	Pages 80-122
February 2	Contracts II – Examples (Part I)	WebCT Handouts
February 9	Contracts III – Examples (Part II)	WebCT Handouts
February 16	International Law	WebCT Handouts
<b>February 23</b>	<b>NO CLASS – READING WEEK</b>	
March 1	Purchase and Sale of a Business	WebCT Handouts
<b>March 8</b>	<b>MIDTERM EXAM</b>	<b>All material up to and including International Law</b>
March 15	Corporate Law; Corporate Governance	Pages 176-187 + WebCT
March 22	Intellectual Property	Pages 197-218 + WebCT
March 29	Internet Law	WebCT Handouts
April 5	Negotiation and Alternative Dispute Resolution	WebCT Handouts
<b>Exam Period</b>	<b>FINAL EXAM</b>	<b>All material after International Law</b>